

Linda Talley & Associates, Inc.

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INTELLIGENT COMMUNICATION FOR A CHANGING WORLD

FACT SHEET: Linda Talley & Associates, Inc. transforms individuals and organizations through focusing on advanced communication skills. We help leaders make tough decisions to re-orient around congruence rather than micro-inequities. We help leaders increase their self-knowledge, self-awareness in order to build their own unique character and inner strength, thereby, enabling them to enlarge their capacity for growth as well as the growth of the organization. Because we show leaders how to build on their strengths and eliminate self-made barriers, they can increase productivity, retain more of the best employees and strategic partners, and successfully pursue market opportunities—all because they understand the premise that the spoken and non-spoken word controls communication which controls relationships which controls business.

OUR SERVICES: Linda Talley & Associates, Inc. focuses on executive and senior manager leadership development and management consulting. We provide the necessary knowledge, skills, and tools to help leaders understand and master advanced communication skills in order to be the exemplar within the organization and move it forward. By understanding 100% of the communication process, leaders can now eliminate any self-made barriers to their success and achieve long-term business results. Through the use of various methodologies, we help leaders to increase their effectiveness through communication, thereby positively impacting productivity and profitability.

ABOUT US: As the painter balances the subjects on the canvas; as the feng shui practitioner balances the flow of energy through the office or home environment; as the strategist aligns goals and strategies, so, too, does the communications expert create congruence between verbal and non-verbal communication for the executive, business owner or manager.

As a highly respected independent consultant, Linda Talley shows people how to move on purpose and they listen. When it comes to understanding the nuances of body language, Linda Talley sets the standard for becoming aware and using the other 93% of the communication process in order to achieve business results. She is for people who want to think differently, act differently and relate differently.

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She has worked with corporations, non-profits and the government to instill new indices in the area of advanced communication skills. With this new innovation, individuals and organizations can pursue personal and business excellence and growth.

TYPICAL CLIENT RESULTS: Our goal is to increase your productivity by improving verbal and, more importantly, non-verbal communication skills. We accomplish this by a systematic approach to creating a “conscious competency” using advanced communication skills which gives a significant return on investment while advancing the goals of the organization.

Expected results:

A reduction in stress attributed to staff and/or client maintenance or contact.

A reduction in mixed or double messages which lead to an increase in morale issues and turnover as well as decreased productivity.

The ability to choose communication and relationship options that will maximize talent to ensure both satisfaction and success.

Increased confidence in negotiation proceedings.

Increased awareness of the status or key indicators of business relationships.

Ability to determine deceptive practices within the organization.

Reduce conflict within the organization.

CERTIFICATIONS: Linda Talley is a CSP (Certified Speaking Professional). CSP is an earned designation awarded by the National Speakers Association and the International Federation for Professional Speakers to recognize demonstrated commitment to the speaking profession through proven speaking experience. This distinction is earned by less than 7% of the 4000 professional speakers worldwide. She has also written numerous articles for various trade magazines, has authored 5 books and has been interviewed for numerous national media, including USA Today, Cosmopolitan, American Way, and Investor’s Business Daily.

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